

QUESTIONS FOR BUSINESS OWNERS

1. What is your exit strategy from your business?
2. Who will own your business when you retire or die?
3. Who will control your business when you retire or die?
4. Who will run your business when you retire or die?
5. To what extent will your family be involved in your business in the future?
6. What are you doing to recruit, retain and reward key people in your business?
7. Which employees are critical to the success of the company?
8. What are your key concerns about your business?